



# Business Development Manager UK (f/m)

## Permanent employee

### YOUR TASKS

- ⊗ Acquisition of new customers in UK
- ⊗ Support and development of existing key customers
- ⊗ Qualification & direct approach through various sales channels in the UK as well as from our Berlin Office
- ⊗ Identification and building of strategic partnerships for an even more successful market positioning in the UK
- ⊗ Independent planning & implementation of sales activities and tours
- ⊗ Responsibility to achieve quarterly and annual company targets

### YOUR PROFILE

- ⊗ First professional experience in Sales / Key Account, ideally in the automotive industry
- ⊗ Empathic and with excellent communication skills
- ⊗ High level of negotiation skills, motivation and a keen perception

### ABOUT US

We make trading in classic vehicles easier and better! With more than 13,000 international vehicle advertisements and over 4 million page impressions per month, we are Europe's largest online marketplace for sports cars, classic cars, motorcycles and collectors' vehicles. We plan to extend our business to the UK but not as just an anonymous SAAS

- ⊗ Excellent presentation skills and a confident attitude
- ⊗ Fluent German and English skills

### WE OFFER

- ⊗ The most modern & innovative online marketplace for sports and classic cars
- ⊗ An excellent working atmosphere at a modern Internet company
- ⊗ High level of personal responsibility and an open ear for creative ideas
- ⊗ Lots of fun with great colleagues and a passion for „classic vehicles“
- ⊗ An attractive compensation consisting of a fixed salary and performance-related bonuses
- ⊗ Team events on a regular basis



provider but as a partner for sellers, buyers and enthusiasts of classic vehicles.